### **SEMESTER-I**

### **COURSE – ALL HONS. GENERIC ELECTIVE**

## SUBJECT-BUSINESS ORGANIZATION AND MANAGEMENT

### ASSIGNMENT

- 1. Explain in detail the relationship between the various functions of management with examples.
- 2. Explain the current scenario and government initiatives in the MSME sector in India.
- 3. Distinguish between a) OPC vs Joint Stock Company b) Public vs private company
- 4. Define communication. Explain the common barriers to communication in a business organization.
- 5. How can we establish effective control system in a modern business enterprise?

## **CLASS TEST**

- 1. Explain the spectrum of business activities.
- 2. Critically analyse the 'Start-up India' initiative started by the government.
- 3. Define planning and discuss its importance during COVID times for a business.
- 4. 'It is the entrepreneur who bears the risk of the businesses. Comment on this statement and state the functions of an entrepreneur.
- 5. Explain the concept of 'LLP' in detail.

## **MULTIPLE CHOICE QUESTIONS**

- 1. Jayesh is working as a marketing manager in a company. Has been given the task of selling 100000 units of a product at the cost of ₹100 per unit within 20 days. He is able to sell all the units within the stipulated time, but had to sell last 1000 units at 20% discount in order to complete the target. In such a situation, he will be considered to be
- (a) An efficient manager
- (b) An effective manager
- (c) Both effective and efficient manager
- (d) None of the above

Answer: b

- 2. Management is said to be poor if it is
- (a) Efficient but ineffective
- (b) Effective but inefficient
- (c) Both inefficient and ineffective
- (d) All of the above

Answer: c

- 3. Gupta Pvt. Limited is planning to increase its sales by 80% in the next quarter. Identify the feature of management being highlighted in the given statement.
- (a) Management is all pervasive
- (b) Management is a goal oriented process
- (c) Management is a continuous process
- (d) All of the above

Answer: b

- 4. Management is equally important to run a political organisation as it is to run an economic organisation. Which feature of management is being reflected in the given statement?
- (a) Management is goal oriented
- (b) Management is multidimensional
- (c) Management is all pervasive
- (d) Management is a group activity

Answer: c

## 5. In terms of the sequential relationship, the first function requiring managerial attention is:

- a) Planning
- b) coordinates
- c) directing
- d) controlling

Answer: a

# 6. Monitoring and correcting ongoing activities that facilitate goal attainment is defined as :

- a) Organizing
- b) Planning and decision making
- c) Controlling
- d) Directing

Answer: c

- 7. Which of these is the external sounds present in the channels of communication?
- a) Noise
- b) Semantic problems
- c) Cultural barriers
- d) Over communication

Answer: a

- 8. Which of these is not a commandment of effective communication?
- a) Clarity in language
- b) Listen poorly
- c) Home communication skills
- d) Adequate medium

### Answer: b

- 9. It is a good source of filling the vacancies with employees from over staffed departments.
- (a) Transfer
- (b) Promotion
- (c) Placement agencies
- (d) Government exchanges

### Answer: a

- 10. Under this method of recruitment, a notice is placed on the notice board of the organisation containing the details of the jobs available.
- (a) Casual callers
- (b) Labour contractors
- (c) Recommendations of employees
- (d) None of the above

Answer: d

- 11. Which of the following is not a component of specific forces of business environment?
- (a) Technological conditions
- (b) Customers
- (c) Employees
- (d) Investors

Answer: a

- 12. Which of the following is not a part of the business environment of business?
- (a) Customers
- (b) Suppliers
- (c) Competitors
- (d) None of the above

Answer: d

- 13. Name the process which co-ordinates human efforts, assembles resources and integrates both into a unified whole to be utilised for achieving specified objectives,
- (a) Management
- (b) Planning
- (c) Organising
- (d) Directing

Answer: c

- 14. It is defined as the framework within which managerial and operating tasks are performed.
- (a) Span of management
- (b) Organisational structure
- (c) Informal organisation
- (d) None of the above

## Answer: b

- 15. As the span of management increases in an organisation, the number of levels of management in the organisation
- (a) Increases
- (b) Decreases
- (c) Remains unaffected
- (d) None of the above

Answer: b