

**COURSE: B.COM (P)**  
**SEMESTER: VI**  
**PAPER: ORGANIZATIONAL BEHAVIOUR**

**QUESTION BANK**

Q1. Explain the concept of Organizational behaviour Also discuss the Models of Organization Behaviour.

Q2. (a) What are the factors influencing Personality and Explain Type A Type B types of Personality

(b) Explain the difference between Values and Attitudes. Also Explain the Components of Attitudes

Q3. Write Short notes on ;

(a) Classical Conditioning

(b) Law of Effect

(c) Positive Reinforcement

Q4. What is the process of Perception? Also explain Perceptual errors and Distortion.

Q5. Explain the concept of Motivation. Also, write notes on

(a) Maslow's Need Hierarchy Theory

(b) Herzberg's Two Factor Theory

(c) Theory X and Theory Y

Q6. What are the common barriers to communication? Also, Is it possible to complete communication without Feedback?

Q7 Explain the concept of Transactional Analysis. How does it help to predict the behaviour of people? Q8. Explain the concept of Group Cohesiveness and what are the factors affecting Cohesiveness?

Q. 9. Answer the following questions :

(i) Name the different Leadership styles

- (ii) Write a short note on Managerial Grid
- (iii) Explain Situational Theory of Leadership

Q. 10. Write notes on:

- (a) Organizational Climate and Culture
- (b) Management of Change
- (c) Management of Stress at work